



# Mavi Dünya Gemicilik

## Company Profile



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# Mission & Vision

**Mavi Dünya Gemicilik takes pride in creating exceptional experiences and always meeting your expectations**

We are pleased to make you feel special. We understand that our customers invest in our brand because their time is precious. We have no greater responsibility than to ensure that every moment is perfect, every experience is exceptional, and every need is intuitively predictable.

Our vision is to be the leading brand in the global yachting community.



Building a custom yacht from inception to delivery, Mavi Dünya Gemicilik works in conjunction with the world's most innovative yacht builders, repair yards, designers, shipbuilders, engineers, and suppliers. Mavi Dünya Gemicilik takes the best care from start to finish in designing the perfect custom yacht to fit the owner's exact needs, while maintaining a trusted, stress-free environment and a seamless building experience. Mavi Dünya Gemicilik will assist owners in facilitating every aspect of the process, from selecting the right shipyard and designer to advising on legal matters and project management.



**Mavi Dünya Gemicilik promises a seamless new-building process from inception to delivery, leveraging our relationships with industry leaders worldwide in this sector.**



# Yacht Building Process

Many of our Mavi Dünya Gemicilik team members started their careers in shipyards, giving them an in-depth understanding of the entire process from start to finish. This means that we have the fundamental shipbuilding language and general knowledge through which the entire project can be followed. From regulations and market trends to design and technological innovations, our team has the expertise to future-proof your dream yacht and build it to the highest possible standards.



**In-depth Knowledge of the Entire  
Yacht Building Process**



# Flexibility and Choice

With our extensive and active shipbuilding network, we can offer you greater flexibility in planning and availability. If a yard is full or unavailable, we can quickly switch to another shipyard without compromising on quality or schedule. We are happy to organize visits to shipyards where you can see for yourself the quality and craftsmanship of specialized, full-scope shipyards.



**More Flexibility and Choice**





# How Do We Manage Projects?

There is only one way to get the yacht you really want: build it from the keel up. Building a superyacht can be a complex and long-term project. Our mission is to be your guide, advisor, and contact person to simplify the entire process. We personally work with shipyards, designers, ship engineers, project managers, and technical representatives to ensure that every stage of construction is completed correctly and to the highest standards.





In short, we work for you to help build your dream yacht with the best possible quality and price, ensuring that every stage of construction is completed correctly and to the highest standards. We are involved every step of the way to bring your concept to life and make your trip as memorable as possible. Once your yacht is launched, our expertise is ready to enhance your experience with our post-build services, from ongoing yacht management and mooring to crew recruitment and yacht charter.







# Designing a Yacht: New Yacht Construction

Building a unique yacht from scratch to delivery, Mavi Dünya Gemicilik is proud to partner with some of the most innovative and award-winning yacht builders, shipyards, designers, shipbuilding engineers, and suppliers. Our trusted brokers bridge the gap between future owners and us, helping design the perfect custom yacht to suit the owner's specific requirements, while providing an environment free from stress. Mavi Dünya Gemicilik brokers will assist owners every step of the way, including the selection of the right shipyard and designer, handling legal matters, and managing the project. By utilizing our strong ties with global industry leaders, Mavi Dünya Gemicilik guarantees a seamless new-building process from scratch to delivery.







At Mavi Dünya Gemicilik, we understand the intricacies and challenges of the yacht-building process and have the knowledge and resources to assist you at every stage of your journey.





# Mavi Dünya Gemicilik

## Reasons to Partner with Us

**Creating a bespoke yacht is an exciting and fulfilling journey, but it can also be overwhelming. Here are a few reasons why choosing Mavi Dünya Gemicilik for your dream yacht project is the right choice:**

Market Leader in Superyacht Production, Sales, and Management. Since our inception, Mavi Dünya Gemicilik has been at the forefront of the superyacht industry, excelling in building, sales, and management.



# Our Track Record is Impressive

According to Superyacht Times' 2022 Market Analysis

**7**

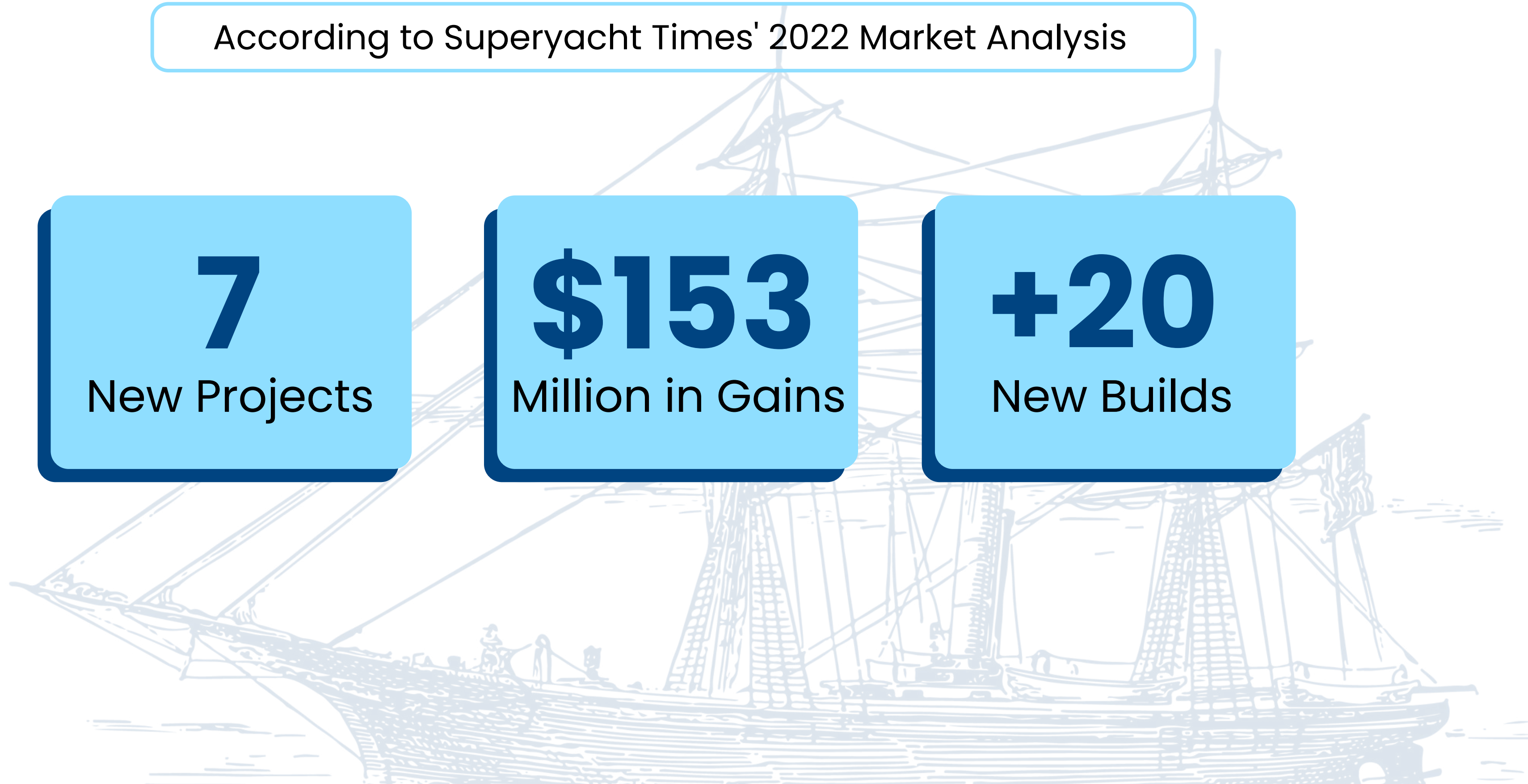
New Projects

**\$153**

Million in Gains

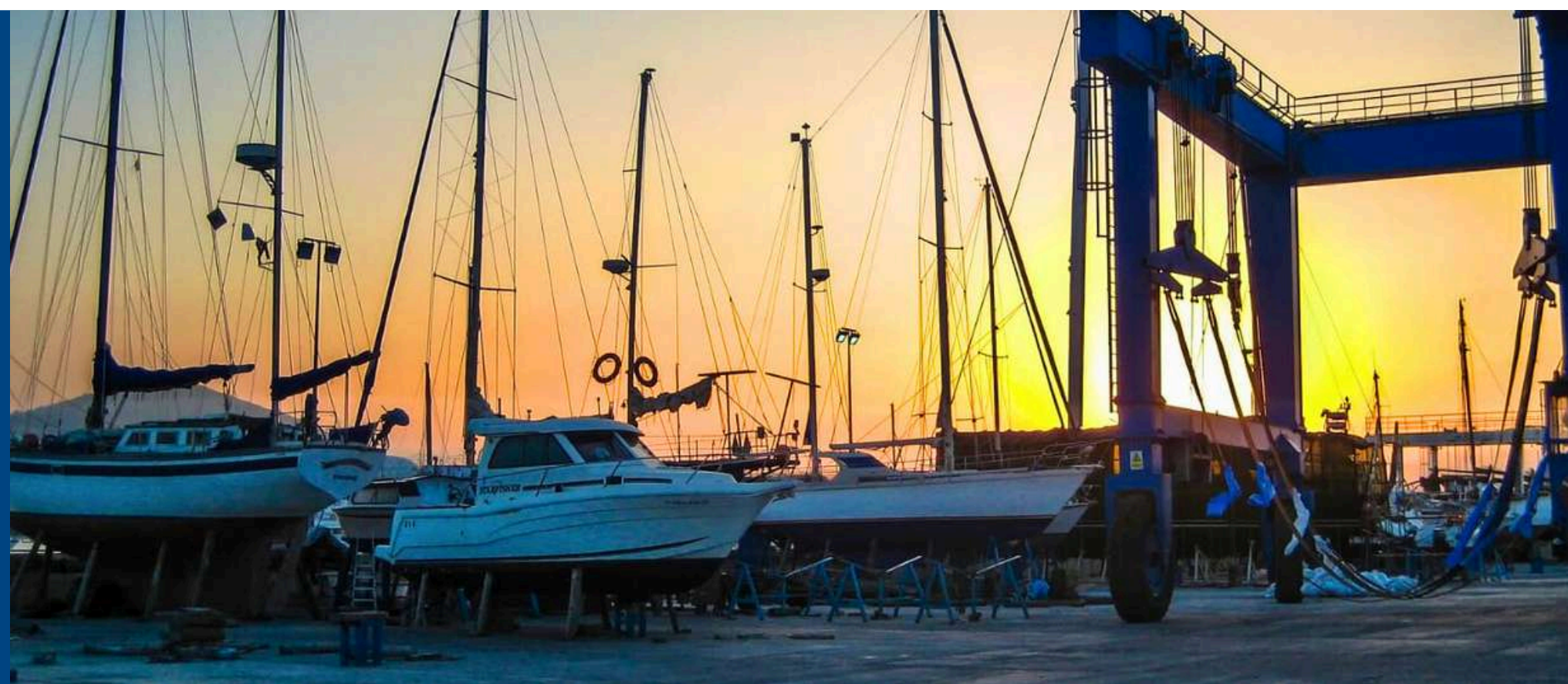
**+20**

New Builds





# Specialized Industry Knowledge and Continuous Shipyard Visits



As we are highly active in the industry, we are familiar with the activities of shipyards, the facilities that have available production capacities, and the strengths and specialties of each shipyard. Many of our specialist brokers have extensive management experience at these shipyards, and the culture of cooperation means they are eager to help wholeheartedly. By organizing regular trips to shipyards around the world, our team of yacht brokers is in an excellent position to suggest which builders might best fit your specific vision. These trips keep us up to date with the latest trends, innovations, and developments in yacht building.





We have the opportunity to observe firsthand how different shipyards approach the building process and the new techniques and technologies they are adopting to design and construct yachts. This information is then passed on to our clients, allowing them to benefit from the latest developments. It also gives us the opportunity to assess the quality of work at various shipyards, ensuring that our clients' yachts are built to the highest possible standards.





# Behind the Scenes

We have partnered with renowned  
YouTuber David Seal,

To assist you in your decision-making process, we have partnered with renowned YouTuber David Seal, a respected figure in the yachting industry. His YouTube channels, Yachts for Sale and Yacht Builders, offer an inside look into shipyards and their construction processes and techniques, providing a better understanding of what goes on behind the scenes



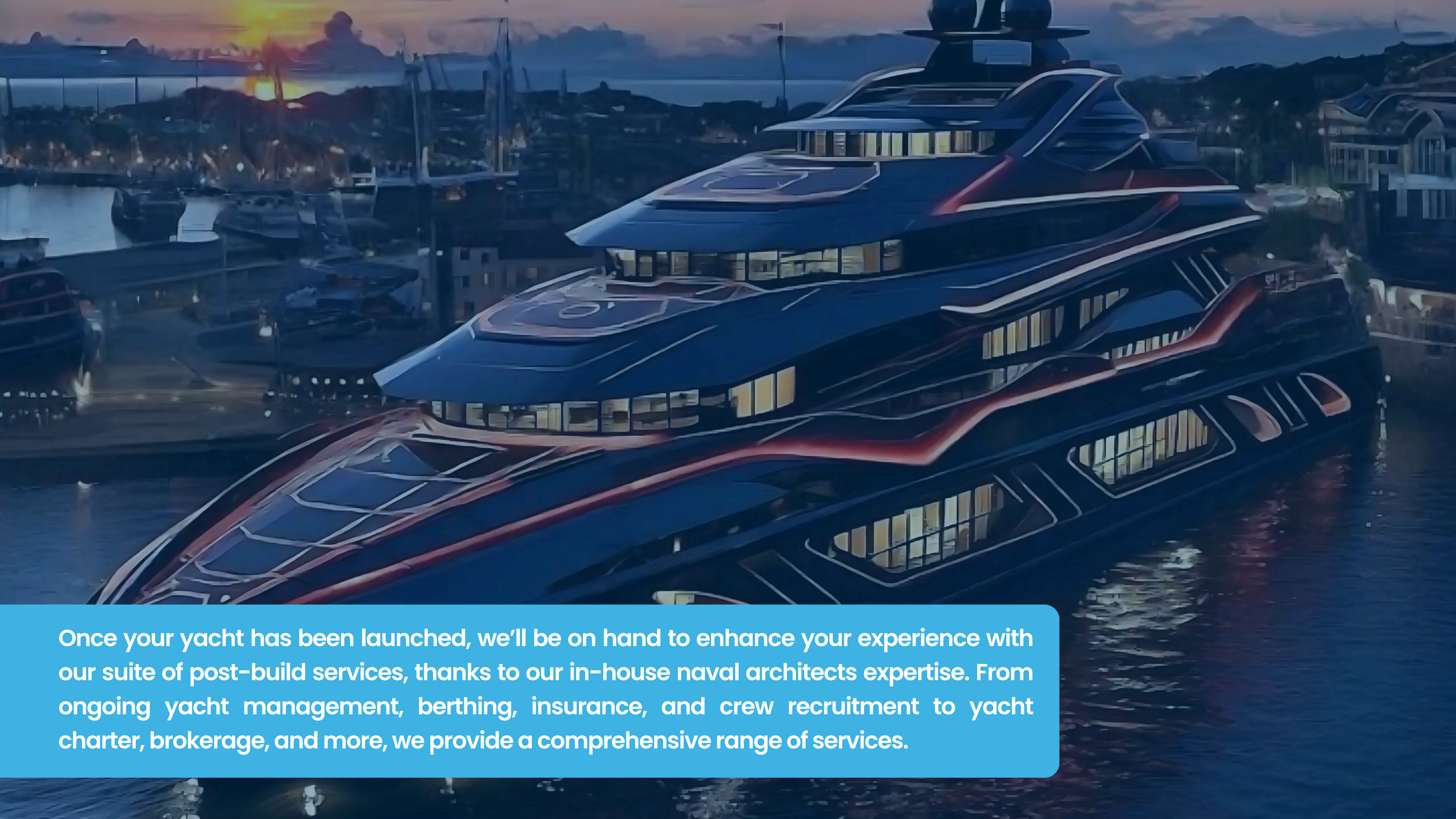


# Post Delivery Services

**We offer a complete  
360-degree in-house service.**

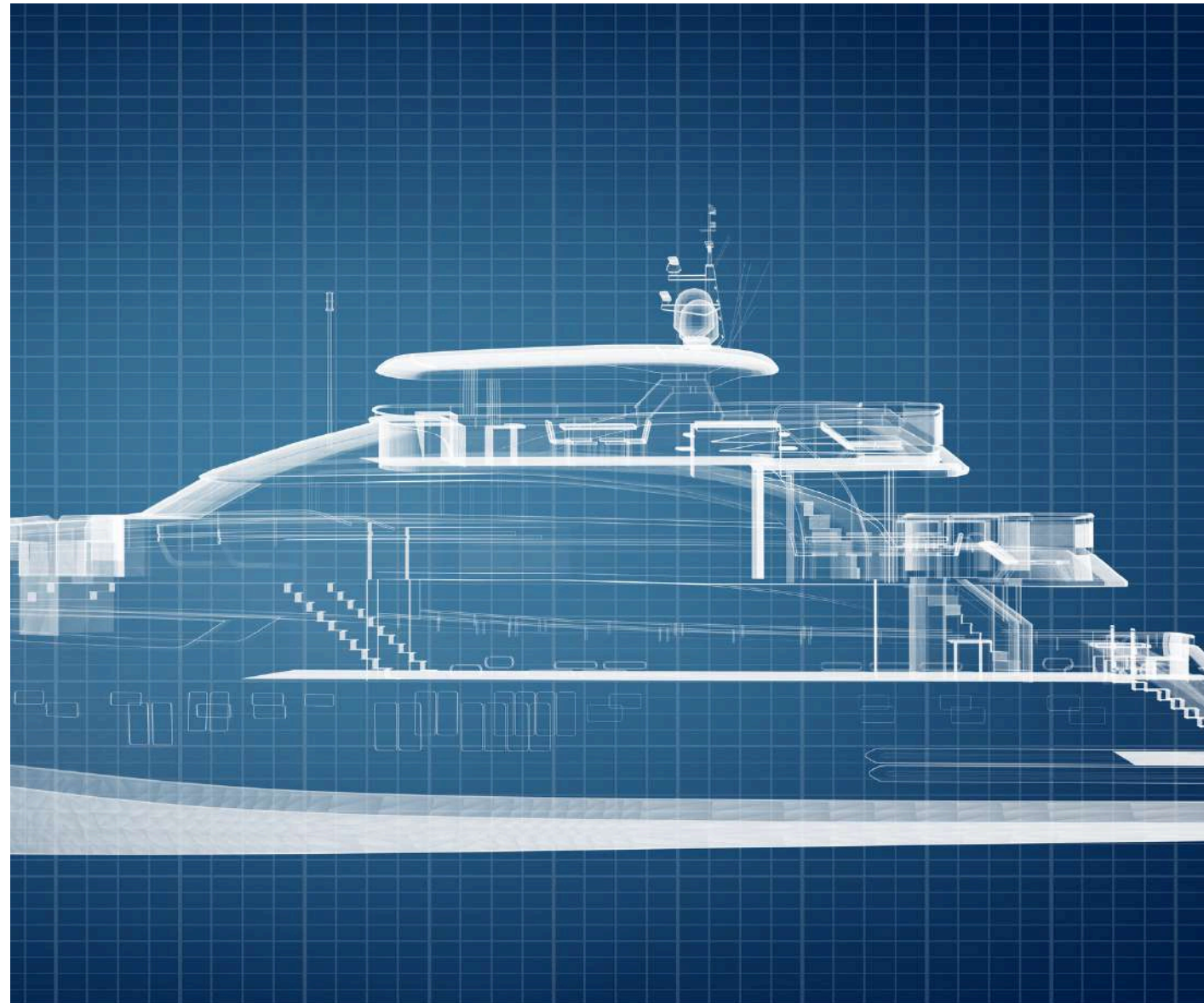
Once your vision has come to life, we can cover all your yachting needs through our network of established and experienced companies under the trusted Mavi Dünya Gemicilik brand. From ongoing yacht management, berthing, insurance, and recruitment to charter management, brokerage, and even bespoke luxury experiences that you won't find anywhere else, we offer a complete 360-degree in-house service.





Once your yacht has been launched, we'll be on hand to enhance your experience with our suite of post-build services, thanks to our in-house naval architects expertise. From ongoing yacht management, berthing, insurance, and crew recruitment to yacht charter, brokerage, and more, we provide a comprehensive range of services.






# Design and Planning

**This is the first and most crucial phase of any new build.**

Our team will work closely with you to determine your needs and preferences. We will discuss your specific requirements: What kind of build do you want? Where do you plan to cruise? What kind of performance will your vessel need? What spaces and amenities do you envision having aboard? We will then advise on which shipyards, architects, and designers are the most suitable for your project and collaborate with them to create a customized design that meets your needs.



# Stages of Yacht Design



- Hull Production
- Indoors and Deck Construction
- Sea Trials and Shipping
- Yacht Design
- Manufacturing
- Semi-Custom
- After-Income Help
- Yacht Management
- Insurance
- Charter Advertising and Marketing
- Yacht Advertising and Marketing
- Brokerage



# Project Information

- M/Y Serenitas
- M/Y My Rem
- M/Y Domenka
- M/Y K
- M/Y Zodac
- M/Y Numarne 32 XP
- M/Y Numarne 37XP
- M/Y Extreme





# Our Partners



# Certification





# Contact Us:

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